**G. VARAHALA NAIDU**

**SAP SD FUNCTIONAL CONSULTANT**

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**PROFESSIONAL SYNOPSIS**

* A result oriented professional with **4 Years of experience in SAP** and has worked on **1** Implementation projects and **3** Support projects.
* Strong communication and analytical skills and a demonstrated ability to handle multiple tasks as well as work independently or in a team.
* Very good understanding of the Business process of **SD** module.
* Currently working on a Support project with **Accenture** Payroll on **Scorg international, Pune.**

**EDUCATIONAL ATTAINMENTS**

* Bachelor of Engineering in Mechanical from Godavari institute of technology, Rajahmundry in 2016.
* Board of Intermediate from Narayana junior college, Visakhapatnam in 2012.

**SAP SD SKILL SET**

* Configuring and customizing the Sales and Distribution Module and its functionality in SAP R/3, as per the Business Process requirements.
* **Enterprise Structure:** Customization of Organization Structure according to Business Process of the client.
* Setup Partner Determination Procedure.
* **Order Management:** Creation of sales documents – Inquiry, Quotation, Sales order, Deliveries, Billing documents.
* **Configuring pricing procedure** through condition technique.
* **Basic functions** like Output determination, Text Determination Procedure, Item Proposal, Material Determination, Revenue Account determination, Route determination and Shipping point determination.
* Configured Delivery Scheduling, Availability check and Transfer of requirements.
* Configured Credit Management.
* Worked on Copy Controls.
* Batch management
* Pricing
* **Integration with other modules:**
* MM: Third Party Sales, STO, TOR & Availability check.
* FI: Revenue Account Determination, Credit Management.
* **Configured Various Business Processes**
* Consignment Process.
* OTC Process.
* Third Party Process.
* IPO Process.
* STO Process.
* **Interfaces**: IDOC, ALE/EDI

**SAP SD Logistics Execution Skill Set:**

* Configured Routes& Stages.
* Configured Route Determination with weight group and without weight group.
* Shipment and shipment cost.

**TECHNICAL SKILLS**

**SAP**  : ECC 6.0 EHP 7, SAP GUI 730

**Packages :** MS-Office.

**Operating systems :** Windows-XP2.

**Projects**

**Client:**  JSW

 JSW Group is ranked among India's leading business houses. JSW's innovative and sustainable presence in various sectors including Steel, Energy, Infrastructure, Cement, Paints, Venture Capital and Sports is helping the Group play an important role in driving India’s economic growth. The Group strives for excellence by leveraging its strengths & capabilities including a successful track-record of executing large capital-intensive & technically complex projects, differentiated product-mix, state-of-the-art manufacturing facilities and greater focus on pursuing sustainable growth.

**Duration:** From JUNE 2022 To till Now.

**Type of Project**: Support and rollout

**Project Role:** SAP SD Consultant

**Support Partner**: Accenture.

**Role &Responsibilities:**

* Working in Energy roll out project
* Preparing the configuration documents
* Configure the baseline nodes is sap
* Worked on issues related to order, deliveries, shipment and shipment cost and billing.
* Monitoring IRN/E WAY bill issues.
* Route code creation.

**Client: Royal Enfield.**

Royal Enfield is an Indian multinational motorcycle manufacturing company headquartered in Chennai, Tamil Nadu, India. The company is the oldest global motorcycle brand in continuous production and operates manufacturing plants in Chennai in India. The company makes classic-looking motorcycles including the Royal Enfield Bullet, Classic 350, Meteor 350, Classic 500, Interceptor 650, Continental GT 650 and many more. Royal Enfield also make adventurous and off roading motorcycles like Royal Enfield Himalayan. Their motorcycles are equipped with single-cylinder and twin-cylinder engines.

Since years RE price calculations have been working in google sheet through gold seek formula. To avoid manual mistakes RE came up with new solution is price simulation.

**Duration**: From OCT 2021 to JUNE 2022.

**Type of Project:** Royal Enfield price simulation Implementation project.

**Project Role**: SAP SD Consultant

**Support Partner**: Techno soft global LLP (Apexon)

**Role &Responsibilities:**

* Requirement gathering from RE Finance team.
* Contributed towards preparation of Business Blueprint Document.
* preparation of Functional Specifications for development of requirements with the ABAP team.
* Working on customized tables and ALV Reports.
* Contributed towards backward and forward price calculation formula creation for simulation with ABAP team.
* perform end to testing.
* Provided 15 days post go live support window.

**CLIENT: Louisiana pacific.**

* Louisiana-Pacific Corporation is an American building materials manufacturer. It was founded in 1973 and is currently based in Nashville, Tennessee. LP pioneered the U.S. production of oriented strand board (OSB) panels. Today, LP is the world's largest producer of OSB, and manufactures engineered wood building products. LP products are sold to builders and homeowners through building materials distributors and dealers and retail home centers**.**

**Duration:** FromMAY’2021 to AUG’2021.

**Type of Project**: Support

**Project Role**: Associate SAP SD Consultant

**Support Partner**: Capgemini Technology Services India Limited**.**

**Role &Responsibilities:**

* Worked on issues related to order, deliveries, shipment and shipment cost and billing.
* Ticket handling with moderate and simple impact
* Analyzing the problem to provide solution to the user
* Working on **EDI inbox** monitoring**.**
* Working for **plant creation** tickets.
* Monitoring SD issues on daily basis required by clients.
* Participation in Client discussion through conference.

**CLIENT: Exelixis**

* Exelixis, Inc. is a genomics-based drug discovery company located in Alameda, California, and the producer of Comatrix, a treatment approved by the U.S. Food and Drug Administration (FDA) for medullary thyroid cancer with clinical activity in several other types of metastatic cancer.

**Duration:** From January’2020 –April 2021.

**Type of Project:** Support

**Project Role:** Associate SAP SD Consultant

**Implementation Partner**: Sysarc Data sol Private Limited.

**Role &Responsibilities:**

* Analyzing the problem to provide solution to the user.
* Responsible for completing assigned tasks on time and in a professional manner.
* Monitoring SD issues on daily basis required by clients.
* Participation in Client discussion through conference.
* Involved in Unit testing and Integration testing for new changes.
* Documenting the solution once the solution is completed.
* Ticket handling with moderate and simple impact.
* Worked on issues related to order, deliveries, and billing.

**CLIENT: Fertis India Pvt. Ltd, Hyderabad**

* Ferities fast-growing technology company, focused on research, development and commercialization of novel crop nutrients, microbes, and protectants. It provides customer services that addresses some of the key agricultural challenges of the 21st Century faced by farmers and commodity purchasers. Advances in seed, crop protection, nutrition and automation have had little impact on long term concerns. Small sale farming whose produce feeds majority of the world’s population is more vulnerable today than ever before.

**Duration:** From March’2019-Dec ’2019.

**Type of Project**: Implementation & support

**Project Role**: Associate SAP SD Consultant

**Implementation Partner**: Sysarc Data sol Private Limited.

* **Business Blue Print Phase:**
* Study and analysis of AS IS business process of the client from Questionnaire.
* Contributed towards preparation of Business Blueprint Document.
* Contributed towards preparation of Functional Specifications for development of requirements with the ABAP team.
* **Realization Phase:**
* Configured Sales document types, item categories, schedule line categories, delivery documents & billing documents.
* Configured different pricing procedures depend on client requirement.
* Configured Credit management with Automatic credit check as per client requirement.
* Configured Delivery Scheduling, Availability check (ATP) & Transfer of requirements (TOR).
* Configured client various business process like Third party, Stock transport & Consignment process.
* Configured Compliant Process like Return Process & Subsequent free of delivery
* Configured Output determinations.
* Configured Route and Transportation (LE).
* Involved in the Unit and integration testing and execution of scripts.
* **Final Preparation Phase and Support:**
* Documented SD configuration and prepared the user manuals.
* Provided one-month post go live support based on the SLA.
* Resolved and documented the issues that arose after going live.
* Interacting with end user through net meetings/phones/mails for resolving the tickets.
* Testing -Testing include unit and Integration testing.

**CLIENT: Kirloskar Brothers Ltd, Pune.**

* **Client Profile:** The Kirloskar group of companies was one of the earliest industrial groups in the engineering industry in India. The group produces centrifugal pumps, engines, compressors, screw & centrifugal chillers, lathes and electrical equipment like electric motors, transformers, and generators manufactures air-cooled and liquid-cooled diesel engines and generating sets ranging from a power output of 2.1 kW to 1010 kVA and solutions ranging up to 5200 kVA. They also offer engines operating on alternative fuels such as biodiesel, natural gas, biogas, and straight vegetable oil (SVO). Their generating sets are branded as KOEL Green Gensets.

**Duration**: From April'2018– Feb 2019.

**Role**: End user

**Roles and Responsibilities:**

* Responsible for completion of Invoice, purchase order.
* Keep stock control systems up to date and make sure inventories accurate.
* Maintains warehouse inventory and shipped goods appropriately.
* Manage phone calls and correspondence (e-mail, letters etc.)
* Produce regular reports and statics on a daily, weekly and monthly basis.
* Third party sales process.
* Sales order creation and end to end process in SAP. (Invoice and Billing in SAP)
* GST E Invoice and GST E waybills.
* Focus and responsibility for receiving the material and proper allocation to the stores (Receiving site).

